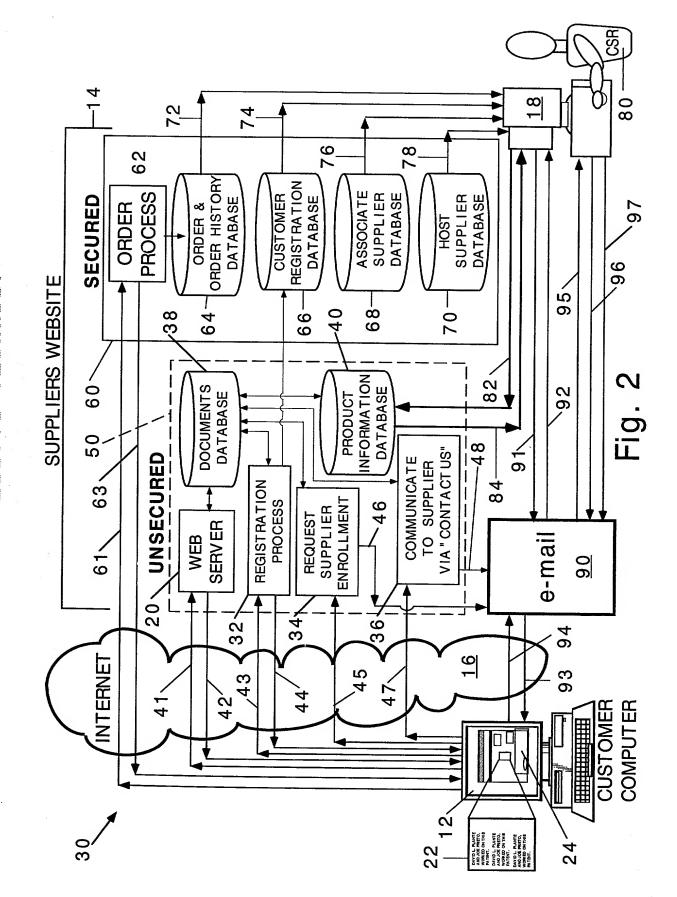
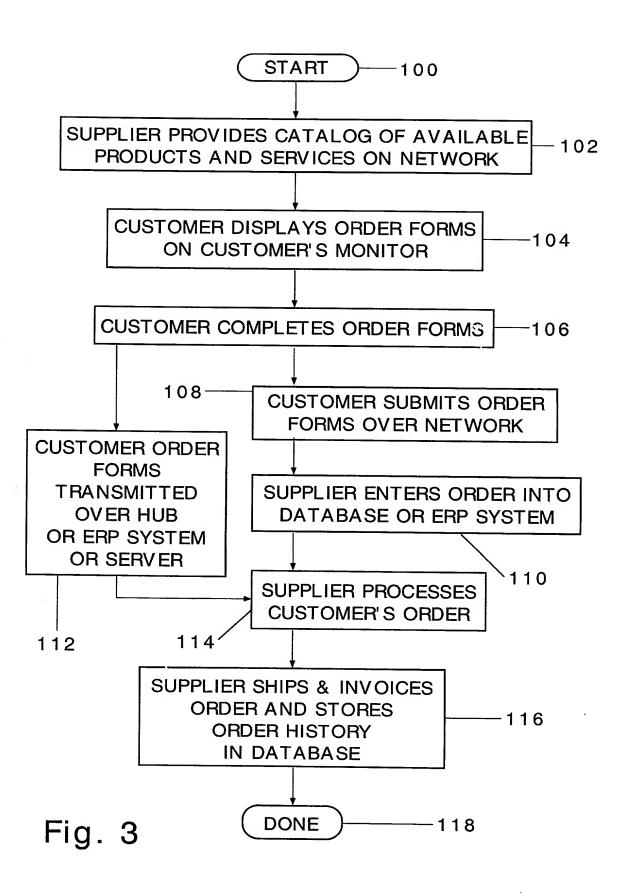


Fig. 1





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Fig.4A

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Fig. 4B

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e-epoxy, com uses some of the best available security software and information handling standards to ensure the protection and privacy of your information and transactions.	<i></i>
The yellow pad lock symbol (usually bottom right on your browser screen) denotes that the secured socket layer is active and you are working with an encrypted link between your computer and ours. This further highlights the	
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Fig. 4C



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Bi-Modal Epoxy Networks

Epoxy Repairs Pipes by DML Devonport And Furmanite

### **Portal Center**

e-epoxy com is actively looking for innovative suppliers to be a part of building e-epoxy.com into the one-stop-shop for buyers of epoxy and related products

e-epoxy.com offers access to an entire world of epoxy buyers who are looking for better product availability, better price options and quite simply, a better way to buy. Suppliers featured on e-epoxy com will reap the advantages of working with the leader in business-to-business e-commerce in the chemical industry. Affiliation with a major player in epoxies and e-commerce could be just the boost your business needs to achieve global growth.

e-epoxy.com has already made the significant start-up and promotional investment and is in negotiation with potential suppliers for our next phase of development. Suppliers on e-epoxy.com will benefit from the significant momentum already built by the first mover in the epoxy products e-commerce space.

Suppliers on the site have the opportunity to offer their chosen products to customers globally, while maintaining control over pricing and marketing and working within very specific business rules

If you would like to learn more about becoming a supplier on e-epoxy.com, contact us at <u>ContactUs@e-epoxy.com</u>

Thank you for your interest in e-epoxy.com

Fig. 4D

Register for an e-epoxy account	- Microsoft Internet Ex	dicrosoft Internet Explorer provided by The Dow Chemical Compány	Jow Chemical Cor	npány	And the second of the second o	N C N
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Qualified applicants will receive a username and password for their e- epoxy.com account.	in most countiles, or under a unique nati	In most countiles, companies are registered under a unique national registration number.	Each European or such a number for	Each European company must be identified by such a number for tax and accounting purposes.		
Step 3: Follow the link provided in your confirmation email,	Address of Legal Entity	egal Entity				::::::::::::::::::::::::::::::::::::::

Fig. 5A

Customer Ordering Dept. Address	1234 Main	Midland   State/Province   MI	al   48034 *Country   United States	For US customers only, please print, complete, sign and fax the following credit form: <u>Credit Application Form</u> in addition to completing and submitting the electronic form above.	For other regions, additional physical documents might be required. In such case, you will be informed via e-mail after the receipt of your registration form.    Alog   Act   Act	*I have read, understand and will agree to the <u>Legal Terms</u> of the e-epoxy.com site.	Please add me to the e-epoxy, com mailing list for periodic updates on site news, epoxy products and specials.	I am interested in learning more about the electronic payment options.
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Fig. 5B

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Fig. 5C

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Fig. 5D

# **CREDIT APPLICATION**

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4(Q)11Q((6)2)	*Applicant hereby authorizes Surplier to obtain or authorize and indi-	s of collection incurre	d by Supplier	including, without lin	nitation, reasonable attorney's fees
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Fig. 5E

Confirm Registration Your Account | About Us | FAOs | Medis | Contact Us | Cegat Terms | Register | MSDS Dr. Muellerweiss Adam, you will receive a response within two business days. Register for an e-epoxy account - Microsoft Internet Explorer provided by The Dow Chemical Company - 12 · · · Milies (2) https://mantweb01at-ext.nam.dow.com/pubic/pages/ConfirmHag.asp Home / Confirm Registration Thank You! A G S E S e epoxy.com Step 3: Follow the link provided in will need to be completed How does this work? Complete and submit the denying your registration. Qualified applicants will Step 2: Within 2 business days, assigned username and receive a username and change your password-registration form on the you will be prompted to right. All required fields your confirmation email before the form can be emailed, confirming or password. Upon login, password for their eepoxy.com account. confirmation will be and login with your status of your d it means that processed. Step 1:

Fig. 5F

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Fig. 6

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Fig. 7

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Fig. 8A

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Fig. 8B

xplorer provided by The Dow Chemical Company [기급 k로 원자	$\mathcal{F}_{i} = \mathcal{F}_{i} $	an dow.com/private/pages/order-step3.asp	Step 3: Review Order Details	Purhase Order Nr. N/A	Ship-to Location New Address 1 Deliever 123 drive Franklin, MI 48025 BELGIUM	Invoice-to Location 123 main sdfasfsfd franklin, MI 48025 Select	Product Description Dow Corning® 2-6018	Quantity 2 Pallets	Est. Total \$15,548.80	Delivery Date 19-Sep-2001	Use this space to notify e-epoxy.com of 1) any special equipment requirements, 2) specific delivery times required, 3) contact name and phone number of an individual at the delivery location.  Special Delivery Comments	Please check here to verify that you have read, understood, and accepted all Legal Terms of the e-epoxy com site You will not be able to complete this transaction without checking this box	
<b>ी e epoxy.com - Microsoft Internet Explo</b> िहर्ने	(A) (A) Equation (A) (A)	ROOT OF Hips://manweb01atestnam.do	Order Process	Step 1: Provide us with the	necessary primary account information requested. Use the drop- down lists to tell us where	where to send the invoice. Choose a quantity and well estimate the total cost for you. All required	fields will need to be complete before the form	can be processed.	Step 2: Schedule a deliver date using our delivery	calendar. We've built-in lead times for product	availability and shipping, so you can be sure to have your order on hand when you need it.  Step 3: Take a moment to review your order to ensure	accuracy and click "Submit Order" to complete the process. A confirmation screen will appear acknowledging	that your order has been

Fig. 8C

m- Microsoft Internet Explorer provided by The Dow Chemical Company  Comp		Urder Confirmation	der Process Thank You!	us with the Your order to e-epoxy.com has been submitted. You will receive confirmation via email once your order has been accepted by our system, normally within one business day.	information  dd. Use the drop-  Purchase Order Nr. N/A	Ship-to Location New Address 1 Deliever 123 drive Franklin, MI 48025 BELGIUM	you. All required Invoice-to Location 123 main Il need to be sdasfsfid shown franktin, MI 48025 Select from franktin, MI 48025 Select	Product Description Dow Corning® Z-6018	orane Quantity 2 Pallets	se for product Est. Total \$13,993.92	ar be sure to rr order on hand Delivery Date 19-Sep-2001	Special Delivery Please ship when to my new office location.  Comments  Comments  Please ship when to my new office location.
을 e-groxy.com - Microsoft Internet Expl			Order Process	Step 1: Provide us with the necessary primary	account information requested. Use the drop-	to deliver your order and where to send the invoice Choose a quantity and we'll estimate the total	cost for you. All required fields will need to be complete before the form can be processed.	Step 2:	Schedule a deliver date using our delivery calendar. We've built-in	lead times for product availability and shipping,	so you can be sure to have your order on hand	revie

Fig. 8D

RIGHTS Dow and its affiliates make no representations or warranties as to the completeness or accuracy of content of this site. You should make your own determination as to its accuracy and suitability for your purposes prior to use. In no event will bow or its affiliates be responsible for damages of any nature whatsoever resulting from the use of or reliance upon the site or its content is provided "as is." No representations or warranties, either express or implied, of inerchartability, fitness for a particular purpose, title, non-intringement or of any other nature are made with respect to the content, availability or use of this site. Dow will take reasonable security precautions but Dow disclaims any liability for interception of any date or communication or misuse of passwords or other security data. In no event will Dow or its affiliates be liable for any lost revenue, profit, or data, or for special, exemplary, indirect, consequential, incidental, or punitive damages however caused and regardless of the theory of liability arising out of the use of or inability to use the site Dow reserves the right to withdraw access or revise the content of the ste and these terms at any time and reserves any rights not expressly granted herein. Your continued use of the site after any changes to these terms are posted will be considered acceptance of those changes Four Account | About Us | PAGS | Media | Contact Us | Legal Terms | Register, | MSDS A हैं Epoxy purchase rules and legal terms - Hicrosoft Internet Explorer provided by The Dow Chemical Company Select a policy section below: Business Rules @ e-epoxy.com 11 (88) (1) http://mankweb01.at-ext.nam.dow.com/public/pages/policies.asp General Terms & Conditions Select Language (pdf) 🕱 Select Language (pdf) Home / Policies Responsible Care® Privacy Statement × M Disclaimer etbxy.com Interested in offering your Latin America next target periodic updates on site e-epoxy.com wins best Sign up news, epoxy products News Headlines epoxy site of the year products on our site? Portal Center Glycerine availability Sign-up to receive for e-epoxy com Receive and specials. Email easing

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# Fig. 10

# Business Rules @ e-epoxy.com

# 1. Introduction

We at e-epoxy.com strive for 100% customer satisfaction in delivering what we promised and also reducing costs and administration for both sides. To achieve these goals, we are using new Six Sigma Quality techniques and ask buyers to understand and work within the business rules defined below and take note of any business rules specific to one or more supplier. Furthermore, by placing orders on e-epoxy.com, buyers are agreeing to the following business rules and to all General Terms & Conditions set forth in e-epoxy.com's Legal Terms section. All other contrary terms and conditions are expressly rejected, and no negotiations around addition or modification of terms and conditions shall be entered into. Terms for doing business through e-epoxy.com may differ from those that exist today between companies doing business through other existing channels. The business rules of e-epoxy.com are fair and aimed at reducing paperwork, wasted negotiation time, transaction costs and increasing the clarity of what you are paying for. Accordingly, surcharges have been introduced covering the need for extra work and manual input.

# 2. Pricing, Delivery and Quantity

# **General Terms**

	DOW CHEMICAL PRODUCTS	DOW CORNING PRODUCTS
Full Load - Liquids	Full Tank Truck or Container Load <sup>1</sup>	1 Pallet (4 Drums)
Half Load – Liquids	Half Tank Truck Load <sup>2 3</sup>	Half Pallet (2 Drums)
Full Load - Solids	Full Truck Load	2 Pallet
Half Load Solids	Half Truck Load	1 Pallet
Order Cancellation Surcharge <sup>4</sup>	US\$1000 or €1000 or ¥125000	US\$1000 or €1000
Delivery Date Change Surcharge⁵	US\$750 or €750 or ¥100,000	US\$750 or €750
Rush Order Surcharge <sup>6</sup>	US\$2000 or €2000 or ¥250000	US\$2000 or €2000
Return Order Surcharge	US\$1000 or €1000 or ¥125000 plus return costs	US\$1000 or €1000 plus return costs
Half load Surcharge	0.05US\$/lb in North America €100/MT in Europe ¥12500/MT in Japan US\$110/MT in all other regions	product dependant €0.10 to 0.30/kg in Europe US\$0.10 to 0.25/kg in all other regions

If the shipment can not be unloaded at the buyer's site, for reasons incumbent to the buyer, the buyer will incur an additional fee of 1000 €/day (or part thereof) within Western and Central Europe, 125,000 ¥/day in Japan or 1000 US\$/day or part of for all other regions.

<sup>&</sup>lt;sup>1</sup> For bulk products we will ship the maximum allowable normal quantity depending on prevailing regulations (EU, national or federal), +/- 5% (molso).

Half truck-loads are not available for delivery in any countries in Latin American. . Drums will be available in some regions, conventionally at a premium.

<sup>&</sup>lt;sup>4</sup> Once the order request has been acknowledged, by e-mail from e-epoxy.com, order cancellation is possible at least one day before planned shipment date from the suppliers facility, a surcharge will be levied for this service (three days in Pacific regions).

<sup>&</sup>lt;sup>5</sup> Upon buyer's request, delivery of orders can be delayed up to 10 days as long as notification is received more than one business day before planned shipment date from the Supplier's facility. The lead-time on the site at that time will be applied from the date of notification of delivery date change, i.e. lead-time starts again. A surcharge will be levied for this service.

6 Rush orders might be accepted, provided transport and product are available.

# Fig. 11

## **General Terms and Conditions**

The following terms and conditions apply to the purchase of products ordered ("Product") by you ("Buyer") from the Seller as defined below ("Seller") on the e-epoxy.com web site.

#### 1. Title

Title and risk of loss of Products to U.S. destinations shall pass to Buyer upon delivery of Product into the custody of the carrier at manufacturing site; freight to be paid by Seller. For Products to destinations outside the U.S., the Incoterm listed in the Business Rules of e-epoxy.com for the country of destination shall apply. Trade terms shall be interpreted in accordance with Incoterms 2000. Title shall pass to Buyer at the same time as the risk of loss or damage under Incoterms 2000. If the Business Rules do not specify trade terms as defined in Incoterms 2000 for the applicable destination, title and risk of loss shall pass to Buyer upon delivery into the custody of the carrier.

## 2. Seller's Commitments

- 2.1 Seller undertakes that the Product will at the time of delivery meet Seller's then current Sales Specifications. All descriptions, drawings, photographs, illustrations, performance and technical data, dimensions, weights and the like, contained in any promotional or technical literature issued by Seller are subject to variation without notice and are not designed to constitute Sales Specifications.
- 2.2 Seller will supply Buyer with current Material Safety Data Sheets (MSDS) regarding the Product.
- 2.3 Seller will convey the Product with good title, free from any lawful lien or encumbrance.

#### 3. Responsible Practices

- 3.1 Buyer will (i) familiarize itself with any product literature or information Seller provides, including MSDS,
- (ii) follow safe handling, use, selling, storage, transportation and disposal practices, including special practices as Buyer's use of the Product requires and instruct its employees, contractors, agents and customers in these practices and (iii) take appropriate action to avoid spills or other dangers to persons, property or the environment. Seller may refuse to sell to Buyer if Buyer has failed in the past to comply with any of its commitments under this subsection.
- 3.2 Notwithstanding the provisions of Section 5 hereof, Buyer will indemnify Seller for all claims, damages and related costs, including reasonable attorney fees, arising out of Buyer's non-compliance with any of its commitments under Section 3.1 above.

## 4. Warranty/Liability

- 4.1 The commitments set out in Section 2 above are Seller's sole warranties in respect of the Product. ANY OTHER WARRANTIES WHETHER EXPRESS OR IMPLIED BY LAW INCLUDING ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE ARE EXCLUDED.
- 4.2 Buyer shall inspect the Product supplied under this Contract immediately after delivery. If any of the supplied Product is rejected because of non-conformity to specifications, Buyer shall have the right to return unopened containers to Seller only after inspection by Seller and receipt of definite shipping instructions from Seller, such inspection to be made and instructions to be given by Seller within thirty (30) days after notice of rejection by Buyer. Either (1) failure to give written notice of any claim within thirty (30) days from the date of delivery, or (2) use of the Product supplied under this Contract, constitutes an unqualified acceptance of such Product by Buyer and a waiver by Buyer of all claims in respect of such Product.
- 4.3 In the event of any liability by either party whether arising from breach of contract or from statutes it is agreed that the maximum amount of damages recoverable shall be limited to the contract price for the Product with respect to which damages are claimed. In no event shall either Seller or Buyer be liable for indirect, consequential, special, punitive or exemplary damages in connection with or arising out of this Contract.

#### 5. Price and Terms

The price will be that in effect at the time the order is confirmed. Prices quoted do not include taxes or duties. All payments are due within 30 days from the date of the invoice unless Buyer's credit status requires cash with order. Payment should be made in U.S. dollars or the currency established in the Confirmation of Order by direct debit or electronic funds transfer. All payments will be subject to the payment guarantees that Seller may require. Bank transfer or cheque must be received into the Seller's bank account specified in the invoice on or before the due date. 6. Deliveries

Seller will make every effort to deliver product in accordance with the lead times set forth in step 2 in the Order Process of e-epoxy.com; however, to the extent permitted by law, no liability will arise due to failure to make timely delivery. All deliveries will be shipped by Seller and must be accepted by Buyer under the terms agreed upon in the confirmed order.

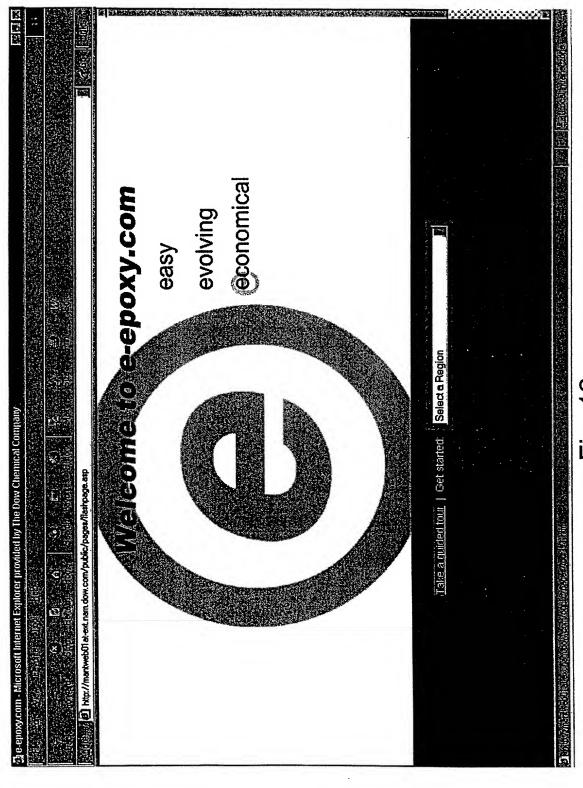


Fig. 12

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Fig. 13

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Fig. 14

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Interested in offering your products on our site?	e-epoxy.com is the first ever web site designed exclusively for the sale of epoxy resins and related products. It will evolve to become a one-stop shop where customers can easily buy these products at cost competitive prices on an electronic self-serve basis.	
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Latin America next target for e-epoxy.com	Anyone around the world can browse the site 24 hours a day, seven days a week. e-epoxy. com currently accepts, orders from epoxy purchasers for delivery to North America, Western Europe (15 EU countries plus Switzerland and Norway), Central Europe, Brazil, Chile, Argentina, Paraguay, Uruguay, Latin American CIF export countries, South Korea, Japan, Southeast Asia, Taiwan, the Middle East and Turkey. As the site continues to evolve, generachic reach will be expanded to cover the clobe.	
e-epoxy.com wins best epoxy site of the yearl	e-epoxy.com serves more than 90% of the available customer base and can be regarded as a global site. The wide range of regional pages offer customers terms and product tailored to their needs.	** * * * * * * * * * * * * * * * * * *
	3. Which manufacturers currently offer products through e-epoxy.com?	);;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;
	The Dow Chemical Company and Dow Corning Corp. currently offer epoxy resins and related products through e-epoxy.com.	ःय

Fig. 15

e-epoxy.com offers an easier and more efficient means of purchasing epoxy resins and related products. The site provides immediate access to useful resources such as regularly updated competitive pricing, product specifications, and Material Safety Data Sheets About Us epoxy.com we're working to bring together suppliers and purchasers of epoxy resins, epoxy-related materials and equipment, and other related products to provide a one-stop e-commerce site. Customers of e-epoxy.com significantly reduce the time spent on the As customer buying needs evolve, so too will e-epoxy.com. The site has been designed exclusively for those who purchase epoxy resins and related products. Welcome to e-epoxy.com – the first e-commerce site developed exclusively to meet the evolving needs of epoxy buyers. At e-You'r Account | Account Us | FACIS | Media | Contact Us | Legal Terms | Register | MSDS procurement process and can buy at some of the most cost-competitive pricing available. About e epoxy, online epoxy product supplier - Microsoft Internet Explorer provided by The Dow Chemical Con e-croxy com -- envision the possibilities (815 KB) स्ति हिंहि कि http://mentweb01al-ext.nam.dow.com/pubitc/pages/about.asp Home / About Us **About Us** ✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓✓< (MSDS). Mary 1889, 1889, on the particular to the latest epoxy.com Interested in offering your Latin America next target periodic updates on site news, epoxy products e-epoxy.com wins best **News Headlines** epoxy site of the year Portal Center products on our site? Glycerine availability Sign-up to receive for e-epoxy.com and specials. Email O easing

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Fig. 17

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Fig. 18